



**7th ANNUAL PROCUREMENT WORKSHOP
FOR SMALL & MINORITY BUSINESSES**

**JUNE 10, 2010
AGENDA**

| | |
|--|--|
| Registration / Exhibits / Breakfast 8:30 a.m. – 9:00 a.m. | |
| <p>Approximately twenty (20) different resource/information stations will be set up for the benefit of the attendees. The stations will have knowledgeable members of the participating organization providing information and guidance relative to the services it provides and the contracting opportunities available.</p> | |
| General Session 9:00 a.m. – 10:40 a.m. | |
| <ul style="list-style-type: none"> • Welcome Remarks, Maritza Gutierrez, MDX Chair • Introduction to MDX, Javier Rodriguez, P.E., Executive Director • Overview of MDX SB Policy & Outreach Program • Small Business Showcase: Jador International; Pinnacle; AAP Construction; HP Engineering; RicMon Group • Closing Remarks Louis Martinez, Esq., MDX Vice Chair | |
| Break/ Visit Exhibitors 10:40 a.m. – 11:00 a.m. | |
| Concurrent Sessions 11:00 a.m. – 12:30 p.m. | |
| <p align="center">Breakout Session</p> <p align="center"><i>“How to Complete A Compliant Proposal/Negotiate a Fair And Profitable Contract”</i></p> <ul style="list-style-type: none"> • Gary Fabrikant-Assistant Director, Capital Improvement Program- City of Miami • George Knox, Esq., Principal of Knox Seaton Law Firm-Former Miami City Attorney • Alfred Lurigados, P.E., MDX Director of Engineering | <p align="center">Matchmaking Sessions</p> <p>10 minute sessions with Exhibitors to discuss contracting opportunities, including sub-contracting opportunities and “How To” procedures for doing business with their company/ agency.</p> |



**7th ANNUAL PROCUREMENT WORKSHOP
FOR SMALL & MINORITY BUSINESSES**

JUNE 10, 2010

List of Exhibitors

595 Express
Blackmon Roberts Group, Inc.
BCC Engineering
Community Asphalt Corp.
Condotte America, Inc.
Corradino Group
Corzo, Castella, Carballo, Thompson, Salman (C3TS)
EAC Consulting, Inc.
FDOT-District 6
Florida's Turnpike Enterprise
HNTB Corporation
Kimley-Horn & Associates, Inc.
Marlin Engineering
MCM Corp.
Metric Engineering
Miami-Dade County Department of Small Business Development (SBD)
Minority Business Development Agency
PB Americas, Inc.
RS&H, Inc.
Suffolk Construction
Southern Florida Minority Supplier Development Council (SFMSDC)
TRANSFIELD Services
US Department of Transportation